

C. Shane Cribbs, CISSP, MCT

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PROFESSIONAL SUMMARY

Cloud Solutions Architect and Security Architect with 20+ years of experience designing scalable, secure, and resilient architectures across enterprise, hybrid, and cloud-native environments. Deep expertise in Zero Trust, IAM, cloud-native application patterns (serverless, containers, microservices, event-driven), and compliance frameworks (NIST 800-53, NIST CSF, FedRAMP). Proven record leading modernization and platform engineering initiatives for Fortune 500, defense, and regulated industries. Unique background spanning senior architecture delivery, Microsoft practice leadership, global technical training at enterprise scale, and 20 years founding, scaling, and successfully exiting an award-winning MSP. Primary expertise on Microsoft cloud platforms; additional hands-on experience with AWS and GCP.

CORE COMPETENCIES

Cloud Architecture: Azure landing zones, serverless compute, AKS/containers, microservices, event-driven design, IaC (ARM/Terraform), CI/CD, hybrid cloud, AWS, GCP

Security & Identity: Zero Trust, IAM/PAM, Privileged Identity Management (PIM), Entra ID, Active Directory, Conditional Access, Defender suite, Sentinel, encryption, DLP, SIEM/EDR, vulnerability management

Governance & Compliance: NIST 800-53, NIST CSF, FedRAMP, MCSB, risk assessments, policy development, audit readiness, Azure Policy

Automation & Development: PowerShell (advanced), C#, ARM/Terraform/Bicep, Azure Functions, Logic Apps, Node.js, Git, CI/CD pipelines

Leadership & Business Development: Practice leadership, team management and mentoring, presales and solution design, executive engagement, stakeholder management, Quarterly Business Reviews, go-to-market strategy

CERTIFICATIONS

CISSP (ISC2) • Azure Solutions Architect Expert • Cybersecurity Architect Expert • Azure Security Engineer • Identity & Access Administrator • AWS Solutions Architect • Azure Developer • Network Engineer • Data Engineer • Azure Virtual Desktop • Azure Kubernetes Service • Azure AI Fundamentals • Microsoft Certified Trainer • GCP Professional Cloud Architect (exp.)

PROFESSIONAL EXPERIENCE

Onshore Outsourcing, Microsoft Practice & Cybersecurity Director | 2025 - Present

- Lead engineering teams across Microsoft/M365, cybersecurity, and internal IT practices, delivering cloud and security solutions for enterprise clients nationwide.
- Currently directing an enterprise-wide MDM migration to Microsoft Intune and a zero-downtime Exchange Online migration via hybrid OAuth configuration.
- Conduct presales engagements, architect solutions beyond standard engineering scope, and perform hands-on development work as needed.
- Oversee vulnerability management program including off-hours patch orchestration and remediation of findings surfaced by customer Rapid7 deployments.
- Serve on the company leadership team; conduct Quarterly Business Reviews for key accounts and build go-to-market strategy for Microsoft and cybersecurity service lines.

Microsoft, Senior Cybersecurity Architect | 2024 - 2025

- Architected enterprise IAM and cloud security solutions as a team IAM specialist, including a custom directory synchronization solution for a 150,000-user national defense contractor and an onboarding/offboarding IAM solution for an organization with 1.5 million users.

- Designed and delivered solutions leveraging Entra ID, Active Directory, Privileged Identity Management (PIM), Conditional Access, Key Vault, Azure Functions, Intune, Microsoft Purview (DLP), and the Defender suite for clients in finance, national defense, aviation, and global retail.
- Led presales engagements end-to-end: customer discovery, solution design, ROM estimates, SOW development, and delivery oversight for engagements ranging from \$350K to \$3M.
- Managed engineering teams of 2 to 5 per engagement across 2 to 3 concurrent projects using an Agile delivery model.
- Achieved 9+/10 client satisfaction, 125%+ target utilization, and delivered all projects ahead of schedule averaging 10%+ under budget, all formally tracked Microsoft KPIs.

Microsoft, Principal Business Program Manager / Technical Trainer | 2019 – 2024

- Recruited as a founding member of Microsoft's inaugural customer-facing technical training team; delivered 1-day and 4-day hands-on cloud and security courses to strategic enterprise customers worldwide.
- Co-designed Microsoft certification exams and learning paths including AZ-305 and SC-300; led curriculum rewrites for the Azure Architect series and championed the Architect Solutions Expert certification track.
- Served as Southeast US and LATAM regional team lead and mentor; developed and delivered 'Better than Best,' an internal train-the-trainer program for Microsoft Technical Trainers.
- Achieved 97% average instructor satisfaction rating (vs. 85% target); keynote speaker at cloud and security events.
- Awarded the Microsoft Technology Solutions Excellence Diamond Award for exceptional organizational impact.

Georgia Technologies, Enterprise Solutions Architect / Founder & CEO | 1999 – 2019

- Founded, scaled, and successfully exited an award-winning Managed Service Provider serving 1,000+ clients across medical, government, finance, education, and defense industries; grew team to 13.
- Designed and delivered complete IT infrastructure solutions including Active Directory, networking (Cisco, SonicWall), virtualization (Hyper-V, VMware), SQL Server, VoIP, and EMR systems for regulated-industry clients including medical practices, courts, sheriff departments, DA offices, and police departments.
- Led incident response and recovery operations for clients including a hospital Active Directory failure, a bank-wide malware outbreak, and a public library network compromise.
- Multiple community-voted 'Best IT Company' award winner; mentored college IT students, all of whom secured employment during or immediately after graduation.

Learning Tree International, Author / Instructor / Product Manager | 1999 – 2019

- Authored seven technical courses on Windows Server, PowerShell, Hyper-V, and VMware vSphere; courses consistently outperformed vendor courseware in student evaluations (3.92/4.00 average).
- Delivered training to IT staff at US military, NASA, FEMA, FDIC, FBI, US Supreme Court, BMW, EMC, and Boeing, among others.
- Keynote speaker at the US Secret Service Electronic Crimes Conference and NetScout user conferences.
- Led course development as Project Manager: managed content developers, marketing materials, and instructor preparation.

AWARDS & RECOGNITION

Microsoft Technology Solutions Excellence Diamond Award. Awarded for exceptional organizational impact in cloud and security training and enablement.

Gulfstream Aerospace PRIDE Award. Earned for building automation solutions that saved the company in excess of \$1 million.

'Best IT Company,' Multiple Years. Community-voted award (Statesboro area) recognizing Georgia Technologies across multiple consecutive years.

Microsoft Performance Metrics. Formally tracked KPIs: 9+/10 client satisfaction (Top Box) • 125%+ target utilization • All projects delivered on time and averaging 10%+ under budget.